## Massachusetts Division of Insurance Annual Report of Membership in DENTAL Insured Preferred Provider Plans as of December 31, 2000

DENTAL Insured	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
Preferred Provider Plan Members <sup>1</sup>	Members at	Total 2000													
By County	End of 2000	Members													
Aetna Life Insurance Company	169	31	105	8	563	16	108	59	1,267	5	555	242	781	773	4,682
Ameritas Life Insurance Corporation <sup>2,3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts, Inc.	275	361	111	4	446	237	224	590	1,226	0	302	340	269	3,357	7,742
Connecticut General Life Insurance Company	620	46		1	1,358	9	37	9	2,232	0	929	960	509	1,233	8,589
Dental Service of Massachusetts, Inc. 4	1,120	297	2,225	4	5,315	639	7,895	1,328	13,307	0	61,703	290	1,620	5,336	101,079
Fortis Benefits Insurance Company	0	0	96	0	105	0	7	0	1,203	0	729	910	1,143	1,617	5,810
GE Group Life Assurance Company <sup>5</sup>	0	0	0	0	0	0	0	0	133	0	61	35	57	0	286
(The) Guardian Life Insurance Company of America	2,207	4,408	2,324	0	13,624	335	5,006	846	73,607	0	17,489	7,344	22,565	13,640	163,395
Metropolitan Life Insurance Company	56	19	641	0	1,154	150	1,309	444	3,134	0	1,103	597	1,142	683	10,432
Mutual of Omaha Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	0	0	29	0	119	0	242	0	837	0	142	63	185	177	1,794
(The) Prudential Insurance Company of America	816	433	3,132	46	6,712	68	1,979	442	12,191	5	5,842	3,835	5,987	4,069	45,557
Reliance Standard Life Insurance Company 3, 6	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UniCARE Life and Health Insurance Company	20	79	107	0	287	46	260	215	300	0	490	148	331	233	2,516
United HealthCare Insurance Company 3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
United of Omaha Life Insurance Company '	0	0	14	0	15	0	8	0	83	0	54		19	68	269
Total DENTAL Plan Members	5,283	5,674	9,430	63	29,698	1,500	17,075	3,933	109,520	10	89,399	14,772	34,608	31,186	352,151
2000 Massachusetts Population <sup>8</sup>	222,230	134,953	534,678	14,987	723,419	71,535	456,228	152,251	1,465,396	9,520	650,308	472,822	689,807	750,963	6,349,097
2000 Market Penetration Rate <sup>9</sup>	2.4%	4.2%	1.8%	0.4%	4.1%	2.1%	3.7%	2.6%	7.5%	0.1%	13.7%	3.1%	5.0%	4.2%	5.5%

<sup>&</sup>lt;sup>1</sup> Information reported by carriers offering a DENTAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

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<sup>&</sup>lt;sup>2</sup> Ameritas Life Insurance Corporation reported zero insured members as of December 31, 2000.

<sup>&</sup>lt;sup>3</sup> Carriers reporting zero insured members for reporting period.

<sup>&</sup>lt;sup>4</sup> On May 9, 2002 company carrier notified the Division that previously reported lives for calendar year 2000 were filed in error. Report has been updated to reflect actual insureds enrolled under the plan in 2000.

<sup>&</sup>lt;sup>5</sup> Doing business as Delta Dental Plan of Massachusetts.

<sup>&</sup>lt;sup>6</sup> Effective January 2, 2001 Phoenix American Life Insurance Company changed its name to GE Group Life Assurance Company.

<sup>&</sup>lt;sup>7</sup> Reliance Standard Life Insurance Company reported zero insured members as of December 31, 2000.

<sup>&</sup>lt;sup>8</sup> United HealthCare Insurance Company reported zero insured members as of December 31, 2000.